

## Manager as Coach - The Coaching Clinic®

Since 2004 Virginia Baker Woolf has been delivering The Coaching Clinic, a two day leadership development program that brings the “coach approach” to leaders.

The feedback from the program has been exceptionally positive, with participants indicating that the program is illuminating, worthwhile, innovative, challenging, relevant, professionally run and of great value.

### Is this program right for my organisation ?

#### Do your people... ?

- work with other people
- work in teams
- manage staff
- encounter resistance in their colleagues and direct reports
- wish to be more influential in their dealings with other people
- wish to develop themselves and their staff
- ever find other people confusing, frustrating, difficult or bewildering

If you answered yes to any of the above questions, The Coaching Clinic is ideal for you and your organisation.

#### This program .....

- delivers observable enhanced communication and interpersonal skills
- improves the performance and effectiveness of staff
- develops the competencies necessary for teamwork, leadership and high performance
- enables the creation of a collaborative environment
- enables the creation of higher levels of accountability
- leverages the potential of staff for greater results
- increases the engagement and commitment of staff
- enhances morale and motivation
- enables cultural shifts in behaviour to produce results
- positions the organisation for rapid growth
- fosters the immediate application of skills within the workplace

The response to the program has been overwhelmingly positive.

#### Virginia has delivered this program to over 500 senior staff who have provided the following feedback:

Participants have rated The Coaching Clinic an average of 9.6 on a scale from 1 to 10, with a score of 10 representing "outstanding". Over 95% of participants have rated the course a perfect "10".

## Key Statistics about the program:

- All participants would *recommend the program* to others, including those within their own organisations
- All participants stated that the program was *skillfully designed and delivered*
- All participants felt that what they had learned was of *outstanding value*
- All participants stated that the program was *exceptionally relevant to their work*
- All participants said the program was *innovative and stimulating*
- All participants stated that the program *fulfilled its objectives*
- All participants felt they would be able to apply what they had learned *to improve their performance as a manager and leader*
- All participants stated they would be able *to implement a coach approach to leadership and management*

## Sample Summary of Feedback Comments

- “The facilitator was engaging, had sound knowledge, reinforced key points and had a great sense of humour which made interactive learning a pleasure”.
- “The Coaching Clinic has given me the confidence to approach and resolve difficult staff problems. ....Virginia was fantastic”.
- “The facilitator was extremely knowledgeable and entertaining. Made the course very enjoyable”.
- “Excellent. Excellent. Excellent. Virginia was fantastic. This is the best training I have ever done. Extremely valuable”.
- “A most energising and motivating program. Increased self understanding which is the only way to modify one’s behaviour”.
- “You are, indeed, an excellent coach. You modelled the behaviour which we are striving to learn and emulate. Your passion for coaching is infectious and motivating. Thank you for being such an excellent coach and facilitator”.
- “There is someone at work who drives me crazy. I now know how to handle the situation and myself”.
- “Excellent two days ! A great program. It provided me with valuable practical skills which will have concrete results”.
- “The course was extremely useful and delivered with knowledge and passion. I recommend it for all” !
- “International standard best practice”.
- “Absolutely revitalising”.

## How is the program delivered ?

This is an interactive two day program that can be delivered over two consecutive days, two days over two consecutive weeks or four half days over four consecutive weeks. The program can also be customised to suit the client’s time frames.



## Who is delivering this program ?

Head Coach at Brave Leadership, Virginia Baker Woolf, is an experienced corporate communicator, trainer and change agent and has over thirty years experience in skills-based adult training. Virginia **enables honest communication that facilitates real performance and tangible outcomes.**

Over 600 professionals, educators, educational managers, operational managers and leaders have been trained, coached and assisted in leadership development by Virginia Baker Woolf in the past 7 years.

Virginia has held key roles in educational management, organisational development and learning and development. Virginia is a professional, certified, coach facilitator and a credentialed member of the International Coach Federation.

## How to secure the Coaching clinic for your organisation:

Contact Brave Leadership today to secure a Coaching Clinic workshop for your organisation. Email [vbakerwoolf@braveleadership.com.au](mailto:vbakerwoolf@braveleadership.com.au) or call +61 2 9388 7217 or 0411 88 22 60 to discuss the various options available.

## Key Statistics about the Facilitator:

Participants stated the following about Lead Facilitator, Virginia Baker Woolf

- Extremely knowledgeable, wonderful facilitator
- Experienced, prepared, built excellent learning environment
- Skillfully built rapport with the group
- Very professional
- Moves across all learning platforms with professional ease – makes it look easy
- Delivers with knowledge and passion
- Great coach
- Impressive knowledge and expertise
- Extremely knowledgeable and entertaining
- Organised, informative, enthusiastic style
- Fantastic, Brilliant

COACHING | FACILITATION | TRAINING | SPEAKING

[www.braveleadership.com.au](http://www.braveleadership.com.au)